

4C's Trailers vs. The Other Guys Down the Road

Price Match Guarantee – Spec for spec, no one beats 4C's prices. Show us the competitor's quote and we will show you the difference. We build our trailers to last, and to meet the extreme Canadian climate.

Buyer beware! There are a number of very inferior trailers on the market, I.E. when it comes to dumpboxes, if the price is really low, it is because the value and quality are very low. One major manufacturer of trailers (Southland) has dumpboxes with 14 gauge sides and 12 gauge floors, extremely thin compared to Load Trail's models with 10 gauge floors and sides. The weight of the trailer tells you exactly how much structural integrity the trailer has. I.E. A Southland 14FT Dumpbox (SL714) is advertised as weighing 2998LBS. Our Load Trail DT8314 weighs in at 4320LBS, a difference of 1322 LBS (Wow!). Southland comes standard with a 7,000LB jack, our Load Trail, a 10,000LB jack. So many differences – Before buying, do the price and trailer specification comparison.

With over 40 years in the heavy equipment business, we have the knowledge, experience, and expertise that the competition simply lacks. Let us show you how our superior product stands out in every way, right down to the warranty! Load Trail and 4C's Trailers Direct combine to supply the best product, service and warranty in the industry. Others may claim the same, but we are here to prove it.

Protect your investment and know with complete peace of mind that your Load Trail trailer is in it for the long haul and will work as hard as you do.

Here are some comparisons between Load Trail's warranty and the guys down the road:

Load Trail Warranty – 2-3-2 Protection, (Fully Transferrable)

Load Trail 2-Year Comprehensive Coverage - Every component on the trailer including the paint, is covered front to back, for a period of two years. This includes lights, wiring, jacks, batteries, hydraulics, etc. and their components.

The guy down the road and their manufacturer claim to provide a 3-year warranty. As per their website: ~~Big T~~ warrants that each trailer operated by the original purchaser (ie. not transferrable) under normal use in the continental US or Canada will be free from defects in materials and workmanship for **1 year** following the original purchase, subject to the **requirements, exclusions, and limitations** stated, **which will be strictly applied**. Continue reading and you will find they warrant the paint finish to be consistent with industry standards for **90 days** from the date of original retail purchase with exceptions of "normal use" limitations. Lumber is warranted for **90 days**. Tires, axles, brake components, spring and suspension components, couplers, jacks, and batteries purchased and installed by ~~Big T~~ are warranted by their respective manufacturers and are excluded from this ~~Big T~~ limited warranty.

AN OTHER MAJOR MANUFACTURER(SOUTHLAND) DOESN'T EVEN LIST THEIR WARRANTY ON WEBSITE OR IN OWNER'S MANUAL AS FOUND ON LINE, FOUND OUT WARRANTY IS ONLY ONE YEAR.

Load Trail 3-Year Structural Warranty – The trailer is guaranteed to be free of structural defects in manufacturing and workmanship for a period of 3 years.

The guy down the road and their manufacturer advertise the structure of the trailer is warranted to the original retail purchaser (**non-transferrable**) against defects in materials and workmanship arising from normal use for **three (3) years** from the date of purchase. The structure is that portion of the trailer which includes the main frame, consisting of the bottom rails, cross members, and the sub frame, excluding the floorboards and running gear.

Load-Trail 2-Year Roadside Assistance Program – This protection will give you the peace mind to hit the road any time with coverage for your trailer and towing vehicle anywhere in the United States and Canada for personal or business use. Not only will they cover towing your trailer and truck to the nearest repair facility, but they will also cover flat tire changes, locked keys, and more!

The guy down the road and their manufacturer clearly state that transportation of any trailer to and/or from you dealer or any ~~Big T~~ approved repair facility shall be the responsibility of the trailer owner.

5-Year & 10-Year Warranty on Dexter Axles – All Load Trail trailers at 4C's Trailers Direct are equipped with Dexter axles. Take advantage of a 5-year warranty on all spring axles, and a 10-year warranty on all torsion axles. This ensures your trailer is built for the long haul.

To start a claim, all you need to do is call 4C's Trailers Direct! Get the trailer to our facility as soon as is convenient, utilizing the roadside assistance program. We will take care of the trailer and get you back to work as soon as possible.

The guy down the road states: **Within five (5) days** after discovering a problem with your trailer, return your trailer for inspection to the dealer where you bought your trailer. That's correct, if you want it to be covered under warranty, you only have five days to return it to the dealer's location.

Any defective part(s) must be sent by **prepaid freight** to ~~Big T~~ in order to qualify the claimant for replacement under this Limited Warranty. **ALL DEFECTIVE PARTS MUST BE RETURNED TO BIG T WITHIN 30 DAYS FROM DATE OF ~~BIG T~~ APPROVAL TO QUALIFY FOR REPLACEMENT.**

Now let's talk about the benefits of financing your trailer purchase.

Lease-to-own purchasing is the most common, tax effective way to finance a trailer purchase. It can preserve your available cash and it provides a C.R.A. approved way to write-off your trailer faster. Payments, terms, and quantity are all customizable to the individual and leasing in comparison to other borrowing methods does not use up existing business credit lines. We at 4C's Trailers Direct recommend using a broker to find the most economical solution to your borrowing needs. We are also now proud to offer both personal and business financing options, with same day approval possible.